



# The Six Points Of Powerful Group Facilitation

Group Coaching and facilitation is a great way to build your coaching business and to offer additional learning that comes from the mix of participants in the group setting. But there are key ingredients required to create the experience and outcomes that you and the clients will want.

Group facilitation calls forth a deeper level of coaching competencies, skills and techniques. Whatever your coaching experience or training, there are core facilitation fundamentals that create a richer and deeper connection, experience and commitment to action for your clients.

That's why we've created, *The Six Points*, a rock-solid, powerful and easily accessible webinar series designed to catapult your group facilitation and coaching skills.

## Each session, we'll integrate a core coaching and facilitation competency:

- **Week #1: Understanding and working with different world views.** *Learn how to observe the individual and collective world view of a group as a means to create more connection.*
- **Week #2: Creating permission within a group to intervene and challenge.** *Coach the group to stay out of the "drift" and work together with aligned purpose.*
- **Week #3: Creating conceptual shifts within a group dynamic.** *From giving answers to opening a space for inquiry, learn to facilitate a group as they each explore their own beliefs and self-characterization.*
- **Week #4: Exploring the power of your voice in keeping your group engaged and present.** *Understand how to use the power of your voice to keep your group present and engaged.*
- **Week #5: Listening to others to gain rapport using proven NLP techniques.** *Work with different interpersonal styles, using "style flex" skills.*
- **Week #6: Reframing and using metaphors as a means to enroll others.** *Train others to overcome barriers to performance.*

**Six-Week Webinar Series**  
**Download for Your Convenience and**  
**Ongoing Reference Tool**  
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## *The Facilitator*

Barbara Fagan is co-founder of Source Point Training. She has worked as a master coach and facilitator within the U.S. and international businesses community for more than twenty years. Barbara began coaching in 1987 before it was a "known" profession, and co-founded The Coaching Company in San Francisco. She is an excellent coach for individuals and businesses involved in leadership and managing change, which includes working through career transitions, defining strategic business imperatives and communicating with clarity to reach alignment. She is affiliated with the International Coach Federation and the International Association of Coaches. Prior to co-founding Source Point Training, with Lou Dozier, Barbara was President of Resource Realizations and the Director of The Resource Academy which trained and certified professional coaches.